

Materials list August 2008

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Forming and managing a nonprofit

Begging for change: the dollars and sense of making nonprofits responsive, efficient, and rewarding for all

by Robert Egger

NRC 361.7068 EGGER 2004

Benchmarking for nonprofits: how to measure, manage, and improve performance

by Jason Saul

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Best of the Board café: hands-on solutions for nonprofit boards

by Ian Masaoka

NRC 658.422 MASAOKA 2003

Board member's book: making a difference in voluntary organizations

by Brian O'Connell

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Boards that make a difference: a new design for leadership in nonprofit and public organizations

by John Carver

NRC 658.422 CARVER 1997

Budget building book for nonprofits: a step-by-step guide for managers and boards

*includes CD ROM

by Murray Dropkin

NRC 658.15224 DROPKIN 2007

Collaboration challenge: how nonprofits and businesses succeed through strategic alliances

by James E. Austin

NRC 658.048 AUUSTIN 2000

Common interest, common good: creating value through business and social sector partnerships
by Shirley Sagawa
NRC 658.408 SAGAWA 2000

Effective financial management in public and nonprofit agencies
by Jerome B. McKinney
NRC 658.15 MCKINNEY 2004

Enterprising nonprofits: a toolkit for social entrepreneurs
by J. Gregory Dees
NRC 658.048 DEES 2001

Forces for good: the six practices of high-impact nonprofits
by Leslie R. Crutchfield
NRC 658.048 CRUTCHF 2008

Generating and sustaining nonprofit earned income: a guide to successful enterprise strategies
NRC 658.048 NPOWER 2004

How to form a nonprofit corporation
by Anthony Mancuso
NRC 346.73064 MANCUSO 2007 *includes CD ROM

Leading without power: finding hope in serving community
by Max DePree
NRC 361.37 DE PREE 1997

Leaders who make a difference: essential strategies for meeting the nonprofit challenge
by Burt Nanus
NRC 658.4012 NANUS 1999

Making critical decisions: a practical guide for nonprofit organizations
by Roberta Snow
NRC 658.403 SNOW 2008

Making the news: a guide for activists and nonprofits
by Jason Salzman
NRC 659 SALZMAN 2003

Managing a nonprofit organization in the twenty-first century
by Thomas Wolf
NRC 658.048 WOLF 1999

Model policies and procedures for not-for-profit organizations
by Edward J. McMillan
NRC 657.98 MCMILLAN 2003

Nonprofit board answer book: a practical guide for board members and chief executives
NRC 658.422 NONPROF 2007

Nonprofit financial planning made easy

by Jody Blazek

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Nonprofit handbook: everything you need to know to start and run your nonprofit organization

by Gary Grobman

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Nonprofit kit for dummies

by Stan Hutton

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Policy governance fieldbook: practical lessons, tips, and tools from the experience of real-world boards

NRC 658.422 POLICY 1999

Reinventing your board: a step-by-step guide to implementing policy governance

by John Carver

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Resolving conflict in nonprofit organizations: the leader's guide to finding constructive solutions

by Marion Angelica

NRC 658.4053 ANGELICA 1999

Social entrepreneurship: the art of mission-based venture development

by Peter C. Brinckerhoff

NRC 658.048 BRINCKE 2000

Starting and building a nonprofit: a practical guide

by Peri H. Pakroo

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Starting and managing a nonprofit organization: a legal guide

by Bruce Hopkins

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Streetsmart financial basics for nonprofit managers

by Thomas McLaughlin

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Using free online tools: a tool for nonprofits

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Why nonprofits fail: overcoming founder's syndrome, fundphobia, and other obstacles to success

by Stephen R. Block

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Wilder nonprofit field guide to conducting community forums: engaging citizens, mobilizing communities

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Wilder nonprofit field guide to conducting successful focus groups

by Judith Sharken Simon

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Worry-free lobbying for nonprofits: how to use the 501(h) election to maximize effectiveness

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Marketing workbook for nonprofit organizations: vol 1 Develop the plan
by Gary Stern
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Marketing workbook for nonprofit organizations: vol 2 Mobilize people for marketing success
by Gary Stern
NRC 658.8 STERN 2001

Publicity for nonprofits: generating media exposure that leads to awareness, growth, and contributions
by Sandra Beckwith
NRC 659.2 BECKWITH 2006

Using public relations strategies to promote your nonprofit organization
by Ruth Kinzey
NRC 659.2 KINZEY 2000

Grantseeking and proposal writing

Complete book of grant writing: learn to write grants like a professional
by Nancy Burk Smith
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Complete guide to writing effective & award winning grants: step-by step instructions
by Dianne C. Harris
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Complete idiot's guide to grant writing
by Waddy Thompson
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Foundation Center's guide to grantseeking on the Web
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by Sarah Collins
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by Jane Geever
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Getting funded: the complete guide to writing grant proposals
by Mary Hall
NRC 658.15224 HALL 2006

Getting grants: the complete manual of proposal development and administration
by Alexis Carter-Black
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Grant proposal makeover: transform your request from no to yes
by Cheryl Clarke
NRC 658.15224 CLARKE 2007

Grant seeker's budget toolkit
by James Quick
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Grant writing for dummies
by Beverly Browning
NRC 658.15224 BROWNING 2005

Grantwriting beyond the basics: Book 1 Proven strategies professionals use to make their proposals work
by Michael Wells
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Grantwriting beyond the basics: Book 2 Understanding nonprofit finances

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by Michael Wells
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Grassroots grants: an activist's guide to grantseeking
by Andy Robinson
NRC 658.15224 ROBINSON 2004

Guide to getting arts grants
by Ellen Liberatori
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The 'how to' grants manual: successful grantseeking techniques for obtaining public and private grants
by David G. Bauer
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How to write knockout proposals: what you must know (and say) to find funding every time
by Joseph Barbato
NRC 658.122 BARBATO 2004

Insider's guide to grantmaking: how foundations find, fund, and manage effective programs
by Joel Orosz
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Models of proposal planning and writing
by Jeremy T. Miner
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Only grant-writing book you'll ever need
by Ellen Karsh
NRC 658.1522 KARSH 2006

Perfect phrases for writing grant proposals: hundred of ready-to-use phrases to present your organization, explain your cause, and get the funding you need
NRC 658.15224 BROWNING 2008

Proposal development: how to respond and win the bid
by Bud Porter-Roth
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Proposal writing
by Soraya Coley
NRC 658.15224 COLEY 2000

Prospect research: a primer for growing nonprofits
by Cecilia Hogan

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Winning grants step by step: the complete workbook for planning, developing, writing successful proposals

by Mim Carlson

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Writing for a good cause: the complete guide to crafting proposals and other persuasive pieces

by Joseph Barbato

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Fundraising

Accidental fundraiser: a step-by-step guide to raising money for your cause
by Stephanie Roth
NRC 658.15224 ROTH 2005

An introduction to the Benevon model [DVD, 17 minutes]
NRC 658.15224 INTRODU 2006

Big gifts for small groups: a board member's 1-hour guide to securing gifts of \$500 to \$5,000
by Andy Robinson
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Boards that love fundraising: a how-to-guide for your board
by Robert Zimmerman
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Conducting a successful capital campaign
by Kent E. Dove
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Donor-centered fundraising: how to hold on to your donors and raise much more money
by Penelope Burk
NRC 361.70681 BURK 2003

Effective fundraising for nonprofits: real-world strategies that work
by Ilona Bray
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Ethical fundraising: a guide for nonprofit boards and fundraisers
NRC 658.15224 ETHICAL 2008

Finders keepers
by Jerold Panas
NRC 658.15224 PANAS 1999

Fired up fundraising: turning board passion into action
by Gail Perry
NRC 361.70681 PERRY 2007

Fundraising for dummies
by John Mutz
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Fundraising for libraries: 25 proven ways to get more money for your library
by James Swan
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Fundraising for nonprofit groups
by Joyce Young
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Fundraising for social change

by Kim Klein

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Fundraising for the long haul

by Kim Klein

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Fundraising fundamentals: a guide to annual giving for professionals and volunteers

by James M. Greenfield

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Fundraising: hands-on tactics for nonprofit groups

by L. Peter Edles

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Fundraising in times of crisis

by Kim Klein

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Fundraising made E-Z

by William Stier

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Fundraising, the system that works

by William B. Bradshaw

NRC 361.7 BRADSHAW 2004

Getting the most from your decision: four steps to selecting donor management software

by Npower Seattle

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Hank Rosso's Achieving excellence in fundraising

by Hank Rosso

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How to write fundraising materials that raise more money: the art, the science, the secrets

by Tom Ahern

NRC 658.15224 AHERN 2007

How to write successful fundraising letters

by Mal Warwick

NRC 658.15224 WARWICK 2008 **includes CD ROM*

Mercifully brief, real world guide to raising thousands (if not tens of thousands) of dollars with email

by Madeline Stanionis

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People to people fundraising: social networking and Web 2.0 for charities

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Point of entry handbook: raising more money
by Terry Axelrod
NRC 658.15224 AXELROD 2003

Prospect research: a primer for growing nonprofits
by Cecilia Hogan
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Raising more money: a step-by-step guide to building lifelong donors
by Terry Axelrod
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NRC 658.15224 RAISING 2006

Ready, set, raise!: your guide to grassroots fundraising [DVD 123 min.]
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Relentlessly practical guide to raising serious money: proven strategies for nonprofit organizations
by David Lansdowne
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Revolution in the mailbox: your guide to successful direct mail fundraising
by Mal Warwick
NRC 658.15224 WARWICK 2004

Rosso on fundraising: lessons from a master's lifetime experience
by Henry Rosso
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Securing your organization's future: a complete guide to fundraising strategies
by Michael Seltzer
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Special events: proven strategies for nonprofit fundraising
by Alan Wendroff
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Sponsorship seeker's toolkit
by Kim Skildum-Reid
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Successful fundraising: a complete handbook for volunteers and professionals
by Joan Flanagan
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User friendly fund\$raising: a step-by-step guide to profitable special events
by Warren Williams
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What a great idea! more than 300 money-making and socially sensible concepts for
businesses, nonprofit groups and individuals
by Godfrey Harris
NRC 361.7632 ROBINSON 2004

Working for a nonprofit

Careers for good Samaritans & other humanitarian types

by Marjorie Eberts

NRC 361.0023 EBERTS 2006

Careers in nonprofits and government agencies

NRC 331.702 CAREERS 2007

From making a profit to making a difference: how to launch your new career in nonprofits

by Richard King

NRC 331.702 KING 2000

Harvard Business School guide to careers in the nonprofit sector

by Stephanie Lowell

NRC 331.702 LOWELL 2000

Opportunities in fund-raising careers

NRC 361.763 OPPORTU 2001

Start your own grant writing business

NRC 658.15224 START 2008

Philanthropy

Arts & economic prosperity: the economic impact of nonprofit arts organizations and their audiences

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Arts & economic prosperity III: the economic impact on nonprofit arts and culture organizations and their audiences in the city of Bellingham, WA

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Inspired philanthropy: your step-by-step guide to creating a giving plan and leaving a legacy

by Tracy Gary

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Shameless exploitation in pursuit of the common good

by Paul Newman

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Whatcom catalog for philanthropy

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Annual register of grant support

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Annual report – the Foundation Center

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Charitable Trust Directory

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Foundation 1000: in-depth profiles of the 1,000 largest U.S. Foundations

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Foundation Directory Part 2

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Foundation giving trends: update on funding priorities

by Josefina Atienza

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Foundation growth and giving estimates: current outlook

By Steven Lawrence

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Foundation yearbook: facts and figures on private and community foundations

By Steven Lawrence

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Grants Register

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Guide to funding for international & foreign programs

By Sara Wyszomienski

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Whatcom Community Foundation ... report to the community

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Whatcom County's nonprofit economy: public charity finances and individual giving

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